


Alex Spitz


Entrepreneur, Project Manager,
Business Developer and IT
enthusiast

Innovative and performance-driven
Entrepreneur with a deep passion for
technology and business




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WORK EXPERIENCE

Co-Founder

Big Truck CDL School LLC

04/2021 - 10/2021

Miami, FL, USA

Commercial truck driving school

- Researched market to identify business feasibility.
- Scouted locations to develop new concept on CDL training.
- Designed company web site.

Chief Operating Officer

Saridan SRL

04/2016 - 03/2021

Buenos Aires, Argentina

Construction and Finance Company

- Manage all stages of residential and commercial construction projects often involving over 10 subcontractors their teams.
- Improved new home building processes by re-engineering supply chain and warehousing products.
- Conducted monthly cash flow forecasts, established financial goals, and ensured compliance with budget parameters.

Founder

Bazz Co

04/2017 - 05/2018

Buenos Aires, Argentina

Retail POS System with CRM Features

- Built a software services company with a small team developing a CMR, POS and finance solution for small business.
- Conducted a business plan and strategy and participated in all facets of the business development.
- Communicated with prospective clients to identify and formulate their requirements; customized product to ensure that it was in compliance with clients' needs.

MANAGING PARTNER

Danilan SRL

10/2010 - 03/2016

Buenos Aires, Argentina

Clothing Company

- Managed thru out the years to keep the company profitable despite the ups and downs of Argentine's economy.
- Lead renegotiation activities of major vendor service contacts controlling costs.
- Coordinated with 3rd party manufacture staff and vendors directly to achieve the necessary supply.

Founder

Asterisco SRL

01/2006 - 11/2006

Mendoza, Argentina

IVR Yellow Pages

- Created telecom based Interactive Voice Response (IVR) "Yellow Pages".
- Developed client base thru marketing and sales.
- Wrote and incorporated entire script for IVR.

SKILLS

Teamwork

Decision Making

Negotiation

Business Knowledge

Financial Knowledge

Customer Service Skills

Optimizer

Research

PERSONAL PROJECTS

OpenHAB Home Automation
(10/2018 - Present)

EDUCATION

Bachelor's in Business Administration

Universidad de Congreso

03/2003 - 12/2005

Mendoza, Argentina

ORGANIZATIONS

JCC Manhattan (04/2007 - 11/2007)

Assistant Webmaster

JCC Manhattan (12/2003 - 03/2007)

Program Services Associate

LANGUAGES

Spanish

Native or Bilingual Proficiency

English

Native or Bilingual Proficiency

INTERESTS

Reading

Technology

Blockchain

Music - DJ

Cars

Handy work